

Automobile Liability Insurance Commercial Vehicles (U.S.A.) Proposal Form

| INSURED: | | | | DBA: | | | | | | | | | |
|-------------------|---------------------------------|-----------------|---------|----------------------------------|------------|----------------------------|-------------------|--|------------------|----------------|---------------|----------------|------------------|
| Physical Address: | | | | | | | | | | | | | |
| Mailing Address: | | - | | | | | | | | 1 | | | |
| ICC Docket MC: | | | | ar Established Dwn Authority: | | | Policy Period: | 1 1 | to | / | / | | |
| Type of Carrier: | Common Private Truck Broker Bro | | Broke | r #: | | Non Trucking Operation: | | Is your name s bills of lading fo you arrange fo | | ads | Yes 🗌 No 🔲 | | |
| DESIRED COVE | RAGE | | | I | | | | | | 1 | | | |
| Auto Liabilit | у | Combin (BI/P | | e Limit | | Deductible \$: | | Unir | nsured Mo \$: | torist Limit | Unde | rinsure \$: | d Motorist Limit |
| Hired/Non Owne | d | PIP \$: | Т | railer Inter | change M | lax Trailer Value | e \$ | # F | Power Unit | ts under agree | ement | # | Days |
| Γ | • | Comm | odities | Transpor | ted – Incl | lude MSDS for | any I | hazardo | us comm | odity. | | | |
| | Co | mmodity | | | | % of Load | I | Ave | Value | Max Value | | S | hipper |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |

| NAMES OF PRIN | CIPAL SHIPPERS | | | | | |
|----------------|-----------------------------|-----------------------|-----------------------|------------------------|---------------|---------|
| | Historical Exposu | res for Curren | t and Prior 4 Y | ears and Estimates for | Upcoming Year | |
| | POLICY PERIOD MONTH/YEAR | # REVENUE F TRUCKS | PRODUCING TRACTORS | TOTAL INS. VALUES | REVENUE | MILEAGE |
| Proposed term | | | | | | |
| Current term | | | | | | |
| 1st Prior term | | | | | | |
| 2nd Prior term | | | | | | |
| 3rd Prior term | | | | | | |
| 4th Prior term | | | | | | |

Schedule of Equipment Operated

Equipment (Enter number of vehicles in each category) Include ALL units operating under applicant's authority.

| TYPE | Owned | Leased w/o Driver | 0/0 | Radius <50 | Radius<200 | Radius <500 | Radius >500 | TOTAL |
|----------|---------|-------------------|------|------------|------------|-------------|-------------|-------|
| LIGHT | | | | | | | | |
| MEDIUM | | | | | | | | |
| HEAVY | | | | | | | | |
| TRACTORS | | | | | | | | |
| | Dry Van | Container | Flat | Tank | Refer | Dump | Other | TOTAL |
| TRAILERS | | | | | | | | |

Provide Schedule of Equipment: MAKE ° MODEL ° YEAR ° TYPE ° VIN NUMBER ° GVW °STATED VALUE ° Radius of Operation

| | Radius of Operation % | | | | | | | | | |
|---|-----------------------|--|--------|--|---------|--|------|------------|------------|--|
| | 0-50 | | 51-200 | | 201-500 | | >500 | Avg Radius | Max Radius | |
| 1 | | | | | | | | | | |

List major metropolitan cities having multiple stops and percent of operations in each city

LOSS HISTORY

Recap of Loss Experience - Include Minimum of Current and Prior 4 Years. Currently valued Insurance Company Loss Runs are to be provided. (Do not use "see attached" in this section.)

| POLICY MO/YR | AL LIMIT | DEDUCTIBLE AMOUNT | # OF CLAIMS | LOSSE B.I | ES PAID P.D. | RES B.I. | ERVES P.D. | TOTAL INCURRED | INSURANCE COMPANY | DATE |
|-----------------|-------------|----------------------|----------------|--------------|-----------------|-------------|---------------|-------------------|----------------------|------|
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |

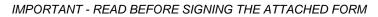
Explain any accident with an incurred loss (paid and/or reserved) over \$25,000 in the past 4 years.

Explain any accident that resulted in fatalities.

GENERAL INFORMATION

| | | | NO | |
|---|----------|-----|------------|-------------|
| DRIVERS | YE | 5 | NO | COMMENTS |
| Does applicant use team drivers? | | | | |
| Does applicant have a driver recruiting method? | | | | |
| Have driver age requirements been established? Are all drivers covered by workers compensation? | | | _ <u>_</u> | |
| Do family members operate any vehicles? Include on driver list. | | | - | |
| Do family members operate any vehicles include on onvehicles. Do drivers receive regular physicals? How often? | | | | |
| Do drivers arrange their own backhauls? | | | H | |
| Are there any part-time employees? | | | | |
| | | | | |
| Does applicant obtain MVRs at time of hire and semi-annually? | | | | |
| Are completed applications required? | | | | |
| Are road tests given? If yes, by whom? | | | | |
| Does applicant check previous employment of drivers? | | | | |
| Does applicant review driver records semi-annually? | | | | |
| Are disciplinary records kept? | | | <u> </u> | |
| Do drivers have at least 2 years experience for vehicle type? | | | <u> </u> | |
| Is there a formal driver-training program in place? | | | | |
| Are driver logs kept and reviewed? If yes, by whom? How often? Do all drivers have proper license for the vehicles they drive? | | | | |
| Do all drivers have proper license for the vehicles they drive? Are certificates required and maintained? | | | - | |
| If units are leased with drivers, give min limit required for NTL (b | | COV | | |
| Based on: Revenue? Mileage? Per Trip? | Jotail | 007 | siuge: | 1 |
| Are all drivers paid on the same basis? | | | | |
| MAINTENANCE | YE | S | NO | COMMENTS |
| Is there a garage facility for repair and maintenance of vehicles? | | - | | |
| Does applicant repair or maintain vehicles for owner/operators? | | | | |
| Is there a formal vehicle maintenance program? | | | | |
| Are maintenance files kept on owned vehicles? | | | | |
| Are retreads used on power units? | | | | |
| Trailers? | | | | |
| Are daily pre-trip and post-trip inspections made? | | | | |
| Are maintenance files kept on leased vehicles? | | | | |
| Are leased vehicles inspected? | | | | |
| Do Shop Capabilities Include: | YE | S | NO | COMMENTS |
| Minor Repairs only? | | | | |
| Major engine repairs? | | | | |
| Major electrical repairs? | | | | |
| Refrigeration equipment repairs? | | | | |
| Brakes? | | | | |
| Body work? | | | | |
| | 1 | | | |
| LOSS PREVENTION | YES | | NO | EXPLANATION |
| Is a formal safety program in operation? | | | <u> </u> | |
| Are road patrols used? | | | | |
| Are tachographs used? | | | | |
| Does applicant investigate all accidents? Is there a Safety Director? | | | | |
| Does the Safety Director perform other duties? | | | | |
| Is there a safety award program? | | | | |
| Are driver meetings held? If so, how often? | | | Ē | |
| Does applicant allow passengers? | П | | | 1 |
| If yes, is there passenger accident coverage in place? | | | | |
| <u>GENERAL</u> | YES | 3 | NO | EXPLANATION |
| Does applicant own or operate equipment not listed here? | | | | |
| Does applicant haul any dangerous, caustic, radioactive or flammable cargo? | | | | |
| Are all vehicles owned by and registered to the applicant? | | | | |
| Are there any Hold Harmless Agreements? | | | | |
| Does applicant hire drivers from driver leasing firms? | | | | |
| Does the applicant hire drivers out of schools? | | | <u> </u> | |
| Does the applicant hire equipment from others? | | | | |
| Does the applicant rent or lease vehicles with or without operators? | | | | |
| Does applicant haul for other truckers? | | | | |
| Do other truckers operate under the applicant's permit? Does applicant utilize team drivers? If yes, show # of teams. | | | | + |
| Does applicant utilize team drivers? If yes, show # of teams. Do any vehicles have special equipment? | | | | + |
| Are there any liquid storage tanks? | | | | |
| Are there any hazardous wastes (oils, brake linings, etc.) which must be disposed of? | | | | |
| Has any policy or coverage been declined, canceled or non-renewed during the past 3 years? | | | | |
| What percent of tractors pull triple trailers? | | | | |
| | | | | |

| Describe any major | r changes (cont | racts, operating territorie | s, managen | nent, etc.) in applicant' | s operat | ions during the | last 5 yea | ars. |
|---------------------|------------------|-------------------------------|----------------|-----------------------------|-----------|-----------------|------------|------|
| Describe any mater | rial changes and | ticipated in operations du | iring the nex | xt 12 months. | | | | |
| | | | | | | | | |
| | Hav | e you filed for Bankruptcy o | or Chapter 11 | in the last five years? | | | | |
| | | | D | o you haul any waste? | | | | |
| | | Any interline, intern | nodal, or inte | rchange agreements? | | | | |
| FILINGS INF | ORMATION | | | | | | | |
| Docket | # | Special Filings | | | | Texas Doc | # | |
| ICC | # | Kentucky KYU # | | | | | | |
| DOT | # | Indiana PSCI # | | | | Illinois DOT | # | |
| | F | ilings and States Where t | he Insured I | nas Vehicles License a | and/or Ga | araged | 1 | |
| | | Risk has Intrastate (I |) or Cargo (C | C) Filings in the following | g States: | | | |
| Intrastate: | | | | | | | | |
| Cargo: | | | | | | | | |
| Base State: | | | | Are you exempt? | | Canada Filing | <u>js</u> | |
| List States where | ICC/PUC Liabil | ity filings are required | | L. | | - 1 | | |
| Risk has Intrastate | (I) or Cargo (C) | Filings in the following Stat | tes: | | | | | |
| Intrastate: | | | | | | | | |
| Interstate: | | | | | | "T" # | For CA: | |



FRAUD STATEMENTS

I, the undersigned, represent that information stated in this application is true and correct and understand that the insured policy will be based on the information given in this application and other company inspections and surveys.

If you live in the states of Arkansas or Louisiana, the following statement applies to you:

Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

If you live in the state of California, the following statement applies to you:

For your protection California law requires the following to appear on the form. Any person who knowingly presents a false or fraudulent claim for the payment of a loss is guilty of a crime and may be subject to fines and confinement in state prison.

If you live in the state of Colorado, the following statement applies to you:

It is unlawful to knowingly provide false, incomplete, or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a policyholder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies.

If you live in the District of Columbia, the following statement applies to you:

WARNING: It is a crime to provide false or misleading information to an insurer for the purpose of defrauding the insurer or any other person. Penalties include imprisonment and/or fines. In addition, an insurer may deny insurance benefits if false information materially related to a claim was provided by the applicant.

If you live in the state of Florida, the following statement applies to you:

Any person who knowingly and with intent to injure, defraud, or deceive any insurer files a statement of a claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.

If you live in the state of Kansas, Maryland or Oregon, the following statement applies to you:

Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement may be guilty of insurance fraud.

If you live in the state of New Jersey, the following statement applies to you:

Any person who includes any false or misleading information on an application for an insurance policy is subject to criminal and civil penalties.

If you live in the state of Virginia, the following statement applies to you:

Any person who, with intent to defraud or knowing that he is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement may have violated state law.

If you live in a state other then the mentioned above, the following statement applies to you:

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

I/We declare that the above statements and particulars are true and that I/we have not omitted, suppressed or misstated any material facts and agree that this APPLICATION FORM shall be the basis of any policy of Insurance which may be issued by the Company and shall be deemed a part thereof.

This application shall not be binding on the Underwriters unless and until a contract of insurance shall be issued and delivered in accordance herewith and then only as of the commencement date of said Insurance and in accordance with all terms thereof and the said Applicant hereby covenants and agrees to and with the Underwriters that the foregoing statements and answers are a just, full and true exposition of all the facts and circumstances with regard to the risk to be insured, insofar as same are known to the Applicant, and the same are hereby made the basis and condition of the Insurance.

It is agreed that the signature to the form does not bind the Company or the applicant to complete insurance. **REQUIRED!**

| SIGNATURE | TITLE | DATE |
|-------------------------------------|-------|------|
| Owner, Partner or Officer (Insured) | | |
| Producer (Agent) | | |